

# ACCREDITED REAL ESTATE SCHOOLS, INC.

## COURSE CATALOG & CLASS SCHEDULE

5006 Sunrise Blvd #101

Fair Oaks, CA 95628

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(916) 966-9300 Phone - (916) 966-9305 Fax

ncinfo@accreditedschools.com

DRE Sponsor ID: S011; DRE Sponsor Number: 4183

**Monday—Thursday** 9:30am-6pm

**Friday** 9:30am-2pm

**Saturday & Sunday** Closed

**Order in-person, by mail,  
over-the-phone, or online!**

All home study courses offered by Accredited Real Estate Schools, Inc. are fully approved by the California Department of Real Estate (DRE) and registered with the Bureau for Private Postsecondary and Vocational Education.

## STATE EXAM PREPARATION

### LIVE 2020 State Exam Preparation Crash Course

**\$100**

**Saturday 9am-5pm**

July 25

September 12

October 24

There is a \$25 discount for our Live 8 Night State Exam Preparation students on our One Day Exam Preparation Crash Course. Discount is valid up to three months from class end date.

### **Live Eight Night Exam Preparation Class**

**\$299**

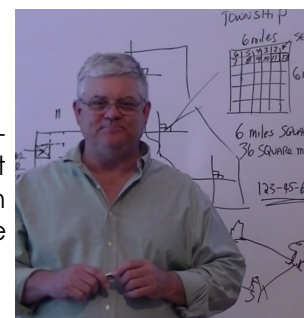
See Schedule A on page 3 for more information and dates. Class includes interactive workbook and access to an interactive Exam Preparation Practice Question Online Program containing over 3,650 fully-explained practice questions for one year.

### **Online State Exam Preparation Video**

A. Video and Workbook **\$150**

B. Video, Workbook, and Practice Questions **\$199**

Over 18 hours of video covering the same material as our live classes, but you can view it conveniently from your own home. You can watch the videos on your own schedule and repeat important topics. You will receive access to the video for three months upon activation as well as the interactive Exam Preparation Practice Question Online Program containing over 3,650 fully-explained practice questions for one year.



Practice Exam 1	
Question 1 of 100	A broker, who represents only the seller in a transaction, has a fiduciary responsibility to the seller. Dealing with a third party, the broker:
A	has a fiduciary responsibility to the third party.
B	must disclose all material facts about the property.
C	need only disclose those facts requested by the third party.
D	owes no duty to the third party.

### **Exam Preparation Practice Questions**

**\$50**

You will receive access to an interactive Exam Preparation Practice Question Online Program containing over 3,650 fully-explained practice questions for one year.

### **Audio CD**

**\$45 plus tax**

Three CDs with a combined total of three hours of audio covering Real Estate State Exam topics.

### **Flash Cards**

**\$40 plus tax**

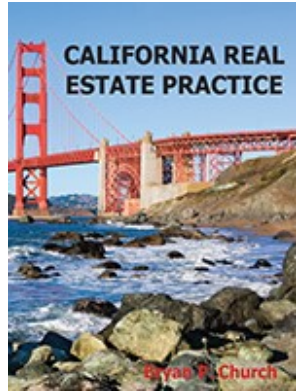
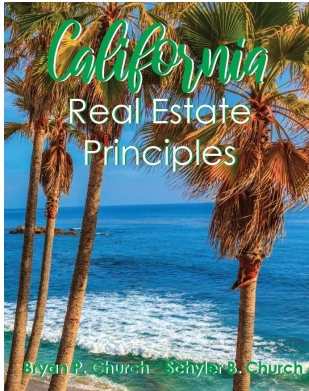
Physical flash cards that come with over 200 "flash facts" relating to the state exam.

Catalog and class schedule subject to change. Visit our website for up-to-date information.

# SALESPERSON LICENSING EDUCATION

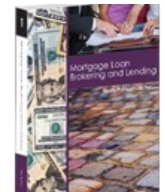
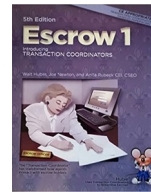
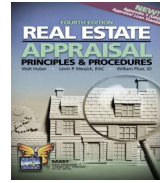
The California Department of Real Estate (DRE) requires completion of **three courses** to be able to obtain a California Real Estate Salesperson license.

## REQUIRED



1. Real Estate Principles
2. Real Estate Practice

## 3. ELECTIVE (PICK ONE)



Property Management, Real Estate Finance, Legal Aspects of Real Estate, Real Estate Appraisal, Real Estate Economics, Business Law, Escrow, or Mortgage Loan Brokering

The DRE requires completion of Real Estate Principles, Practice, and a third elective. You can select from our list of elective courses for the other required course. However, **some** previously completed college classes may count toward your elective course (e.g., Accounting, Business Law, or Economics). Please speak with a representative for details.

Salesperson Package Options	Home Study			Live	
Features	# 1	#2	#3	#4	#5
Three Home Study Courses					
Online Practice Questions					
Interactive Exam Preparation Workbook					
Exam Preparation Online Video					
Live Eight Night Exam Preparation Class Pick one from Schedule A					
Live Tutorials of Home Study Courses Pick one from Schedule B Pick one from Schedule C					

**Total**                      **\$169\***      **\$219**      **\$319**      **\$399**      **\$678**

Only One Home Study Course                      \$69\*                      \$119                      \$249                      \$329                      N/A  
Only Two Home Study Courses                      \$119\*                      \$169                      \$299                      \$379                      \$528^

\*An \$8 surcharge will be applied if any of the courses of Mortgage Loan Brokering, Legal Aspects of Real Estate, Real Estate Finance, or Real Estate Economics is selected in the one, two, or three home study course packages without exam preparation.

^The two home study courses are Principles and Practice.

# LIVE CLASSROOM INSTRUCTION SCHEDULE

All classes are from **6pm-9pm** at night.

Students must register at least **one business day prior** to start of class.

Class schedule subject to change without notice. Please call Accredited to confirm dates and times.

## Live classroom lectures from the most qualified instructors in the industry!

Your class will be taught by either Judi Belanger, Bryan Church, or Schyler Church. Judi's credentials include a bachelor's degree, real estate broker's license, former community college instructor, and Community College Teaching Credential. She has been with Accredited since 1996. Bryan's credentials include a MBA degree, real estate broker's license since 1988, former university professor and community college instructor, Community College Teaching Credential, and Director of Education for Accredited since 1995. Schyler has a bachelor's degree, real estate broker's license, and is currently a real estate textbook author and Real Estate Adjunct Professor at Cosumnes River College.

### schedule

# A

## Exam Preparation / Real Estate Principles

Live Tutorial of Home Study Course

### Includes:

- Interactive Exam Preparation Workbook
- Online Practice Questions Program

**Pick ONE Class Session Option**

## State Exam Preparation / Real Estate Principles

October/November 2020 6pm-9pm	December 2020 6pm-9pm	January/February 2021 6pm-9pm	February/March 2021 6pm-9pm
Tues. Oct. 20	Tues. Dec. 1	Tues. January 26	Tues. February 23
Wed. Oct. 21	Wed. Dec. 2	Wed. January 27	Wed. February 24
Mon. Oct. 26	Mon. Dec. 7	Mon. February 1	Mon. March 1
Tues. Oct. 27	Tues. Dec. 8	Tues. February 2	Tues. March 2
Wed. Oct. 28	Wed. Dec. 9	Wed. February 3	Wed. March 3
Mon. Nov. 2	Mon. Dec. 14	Mon. February 8	Mon. March 8
Tues. Nov. 3	Tues. Dec. 15	Tues. February 9	Tues. March 9
Wed. Nov. 4	Wed. Dec. 16	Wed. February 10	Wed. March 10

April 2021 6pm-9pm	May 2021 6pm-9pm	June 2021 6pm-9pm	July 2021 6pm-9pm
Tues. April 6	Tues. May 11	Tues. June 8	Tues. July 13
Wed. April 7	Wed. May 12	Wed. June 9	Wed. July 14
Mon. April 12	Mon. May 17	Mon. June 14	Mon. July 19
Tues. April 13	Tues. May 18	Tues. June 15	Tues. July 20
Wed. April 14	Wed. May 19	Wed. June 16	Wed. July 21
Mon. April 19	Mon. May 24	Mon. June 21	Mon. July 26
Tues. April 20	Tues. May 25	Tues. June 22	Tues. July 27
Wed. April 21	Wed. May 26	Wed. June 23	Wed. July 28

### schedule

# B

## Real Estate Practice

Live Tutorial of Home Study Course

**Pick ONE Class Session Option**

Practice Fridays 6pm-9pm	Practice Fridays 6pm-9pm	Practice Fridays 6pm-9pm
July 17 July 24 July 31	September 11 September 18 September 25	October 30 November 6 November 13

Practice Fridays 6pm-9pm	Practice Fridays 6pm-9pm	Practice Fridays 6pm-9pm
February 12 February 19 February 26	April 23 April 30 May 7	June 25 July 2 July 9

### schedule

# C

## Elective

Live Tutorial of Home Study Course

**Pick ONE Class Session Option**

Property Management Thursdays 6pm-9pm	Appraisal Thursdays 6pm-9pm	Property Management Thursdays 6pm-9pm
July 16 July 23 July 30	September 10 September 17 September 24	October 29 November 5 November 12

Finance Thursdays 6pm-9pm	Appraisal Thursdays 6pm-9pm	Property Management Thursdays 6pm-9pm
February 11 February 18 February 25	April 22 April 29 May 6	June 24 July 1 July 8

One Live Tutorial from Schedule B or C for \$199, two for \$349, three for \$524, and more at an additional cost.

# BROKER LICENSING EDUCATION



**Eight courses are required to be able to obtain a Broker's license.**



## REQUIRED

1. Real Estate Practice
2. Real Estate Finance
3. Real Estate Economics
4. Real Estate Appraisal
5. Legal Aspects of Real Estate

## ELECTIVES 6, 7, & 8

- Real Estate Principles
- Property Management
- Business Law
- Mortgage Loan Brokering
- Escrow

Broker Package Options	Home Study			Live	
Features	# 1	#2	#3	#4	#5
Five Home Study Courses					
Online Practice Questions					
Interactive Exam Preparation Workbook					
Exam Preparation Online Video					
Live Eight Night Exam Preparation Class Pick one from Schedule A					
Live Tutorials of Home Study Courses See Schedule B & C					
<b>Total</b>	<b>\$249</b>	<b>\$299</b>	<b>\$419</b>	<b>\$499</b>	See Representative
Only Three Home Study Course	\$169*	\$219	\$319	\$399	
Only Eight Home Study Courses	\$399	\$449	\$568	\$648	

## INDIVIDUAL HOME STUDY COURSE PRICING

Any 1 Course	\$69*	Any 5 Courses	\$249
Any 2 Courses	\$119*	Any 6 Courses	\$299
Any 3 Courses	\$169*	Any 7 Courses	\$349
Any 4 Courses	\$199	Any 8 Courses	\$399

\*An \$8 surcharge will be applied if any of the courses of Mortgage Loan Brokering, Legal Aspects of Real Estate, Real Estate Finance, or Real Estate Economics is selected in the one, two, or three home study course packages without exam preparation.

## CONTINUING EDUCATION COURSES

All real estate brokers and salespersons **must** complete 45 clock hours of continuing education.

### 45 Hour Home Study Continuing Education — DRE #4183

Our 45 Hour Home Study Continuing Education course consists of our 15 Hour course (3 Hours Each: Agency, Ethics, Trust Fund Handling, Fair Housing, and Risk Management), our 30 Hour Consumer Protection course of Real Estate Update, and the NEW required 3 Hour course of Management and Supervision.

Read the text (in book or PDF format) and take your final exams online.

### Order by Selecting Desired Reading Material Format:

Both options include online examinations and certification of completion.

**Book** \$69

**PDF** \$59